



Credit  
Hound

# Advanced Credit Control



# Why Credit Hound?

At Draycir, we know an efficient credit control function is vital to every business. It improves cash flow, reduces debt, prevents late payments and makes your profit a priority. And we're here to help you streamline your current process.

Designed to pick up where your existing accounting system stops, Credit Hound saves you time re-keying data and instantly shows how much you're owed and who you need to chase.

## Connects with...

Sage 50cloud

Sage 200cloud

Sage Enterprise  
Management

Sage 500

Sage 1000

Microsoft Dynamics NAV

Microsoft Dynamics GP

Infor SunSystems

SAP Business One



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## Say **goodbye** to...

Exceeded payment terms

Time-consuming manual admin

Debt caused by delayed payments

Withheld money due to unresolved disputes

Inconsistent customer communications

## Say **hello** to...

Improved time management

Pro-active credit control

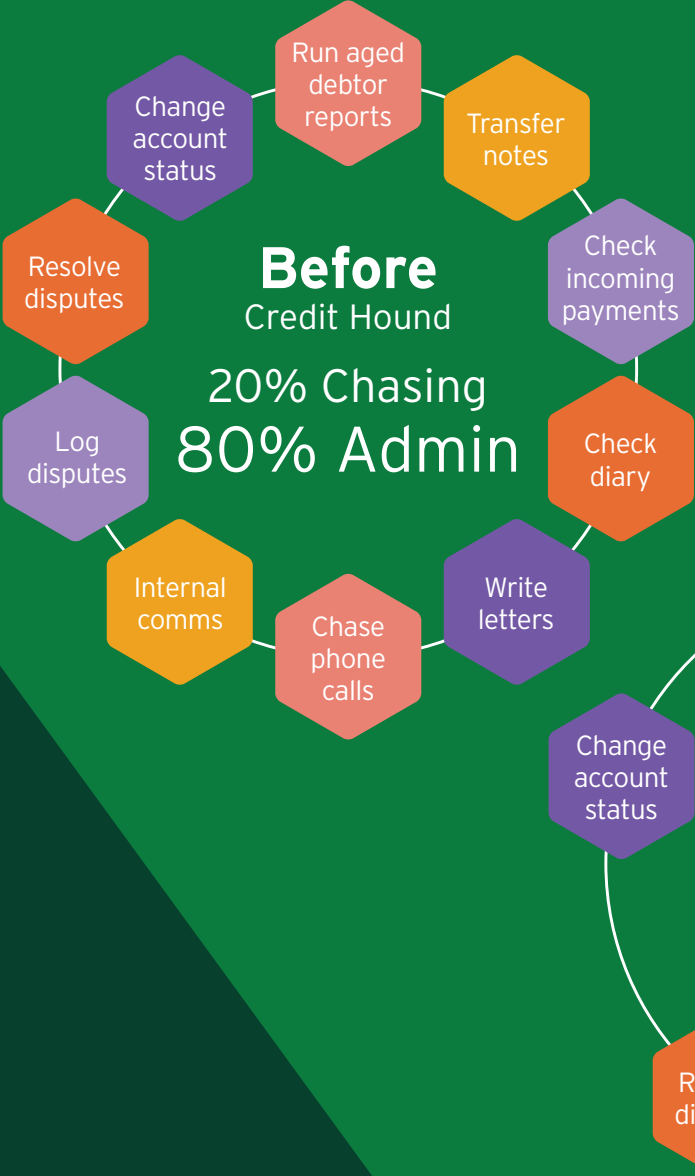
More available cash for your business

Comprehensive reporting to analyse your efforts and highlight debtor issues

A quick return on investment

# A day in the life of a credit controller

Ever wish you could reduce the amount of admin involved in your credit control processes? **Consider it done.**



"We have been using the software for three months and have already started seeing the benefits. Each of our credit controllers save over 5 hours every week in prioritising tasks and scheduling chase reminders."

**707 Resource Management**

# Flexible features

Credit Hound will reduce your admin and help you to chase payments more proactively, saving you time and allowing you to chase so many more customers in your working day - which means you'll see improvements in your cash flow too.

## Dashboard

Provides an instant overview of overdue invoices, the total amount of money owed, scheduled To-Do items, promised cash, recent payments and any outstanding disputes or queries.

The clean and simple dashboard is customisable, with movable and resizable widgets allowing greater access and visibility of the data most important to you.

**My disputes**  
Dispute log of who, how much and why

**My To-Do items**  
Task management for credit control

**Where is my money**  
Displays overdue payments broken down by not yet due, overdue and disputed invoices

**Promised cash**  
Highlights the customers who've promised to pay and by when

**Who has my money**  
Clearly shows the total amount owed

The dashboard screenshot shows a 'TOTAL DEBT' of £1,675,449.29. It features several widgets: 'MY DISPUTES' with a list of disputes (e.g., Abbey Retail Ltd, Kitchens U Like), 'TO-DO ITEMS' with a list of tasks (e.g., Better Kitchens, Cooks Cookers Company), 'WHERE IS MY MONEY' with a pie chart showing 'Overdue' (53.05%) and 'Not Due' (40.67%), 'PROMISED CASH' with a table for 'This Week' and 'Next Week', and 'WHO HAS MY MONEY' with a bar chart showing amounts owed by various customers.





## Integrates with your Accounting System

With its fast synchronisation with your ERP or Accounting System, there's no need to re-enter information. It ensures real-time access to account data, including account balances, contact details and much more.

## Automated rules and actions

Automates many of your daily, repetitive tasks to greatly reduce your workload. You can customise the rules to set up actions such as sending reminder letters, placing accounts on stop and adding new To-Do items to follow-up telephone calls and letters.

## Payment reminders

Sends reminders from when payment is nearly due and continues to send reminders until payment is made. You can control the frequency and the tone of the reminders and set different chasing routines for different customer groups.

## To-Do list

Helping you to keep on top of your chase calls, the To-Do list tells you who to call, when and why. Tasks are colour-coded by type and if necessary, can be re-assigned to other colleagues. If you prefer a calendar view is also available. It's easy task management for credit control - you'll wonder how you ever managed without it!

## Chase screen

Real-time information is extracted from your Accounting System/ERP and displayed on one screen. Everything you need to help you secure payment is to hand. This includes contact details, outstanding transactions, previous actions/notes and details on queries/disputes. Promises, reminders and follow-up communications can be created all within seconds.

## Interactive Accounts & Aged Debtors list

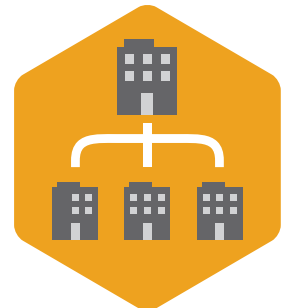
Still manually checking spreadsheets? You can view accounts in real-time using Credit Hound's powerful, interactive Accounts and Aged Debtor lists. Accounts can be filtered and sorted against various field types and you can bring in additional data from your accounting system or other SQL databases using custom data fields.

## Consolidated chasing

When chasing multiple accounts belonging to one parent company, you can chase payments for accounts at head office or branch level. Within the Accounts list, you can sort by head office / branch level to gain a complete overview of the grouped accounts.

The screenshot displays a software interface for account management. A pop-up window is open, showing details for account 'FES001 - Festival'. The contact is 'Maureen Duffy', created by 'Draycir'. Below this, there is a 'COMMENT' field and a 'NOTES' section. A table of transactions is visible in the background, with columns for DATE, TRANSACTION AMOUNT, OUTSTANDING AMOUNT, OVERDUE DAYS, and PAID.

DATE	TRANSACTION AMOUNT	OUTSTANDING AMOUNT	OVERDUE DAYS	PAID
05/05/2017	£5,372.63	£4,034.88	52	



## Dispute management

Efficiently tracks any queries or disputes on an invoice, so you can see what payments are delayed, the reason why and see how the issue is being managed.

- Record: add customer facing and internal notes.
- Communicate: automated emails sent to keep the right people informed.
- Follow-up: set up reminders to follow-up and resolve the issue.

## Reporting

A wide range of customisable reports are available to suit your needs. Information can be filtered so you can easily see the information you need.

Reports include but are not limited to:

- Accounts summary
- Aged debt
- Call-back analysis
- Dispute analysis
- Outstanding To-Do items
- Outstanding disputes
- Promised cash
- User activity
- Who has paid me

## Limited user

Ideal for low-cost access to Credit Hound for sales, customer service and management staff to view and add notes, see accounts on stop and get a better insight into a customer's credit situation.

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# Flexibility across your organisation

## Credit Controller

### Work more proactively.

Reduces your admin workload so you can concentrate your efforts on what you do best - getting the cash in. Provides the information you need to see who to chase, how much is owed and all the previous chase history as well as any invoice disputes.

## Credit Control Manager

### Manage your credit control team effectively.

Provides a comprehensive credit management reporting system so you can track performance and overall effectiveness of the credit control functions.

## Management

### Ensure a good level of working capital to grow your business.

With effective accounts receivable processes in place, your business will have a healthy cash flow whilst building strong relationships with your customers.

## Sales

### Stay informed about your customers.

Credit Hound provides an in-depth understanding of the state of your customers' accounts. Overdue accounts or invoice disputes can be quickly escalated and resolved to improve customer service.

"Credit Hound has 100% changed the way we work and has played a big part in supporting the growth of the company. Without Credit Hound it would have been near impossible to keep up with credit control demands for the growing number of clients."

**Instant Offices**



# Working smarter

At Draycir, efficiency and versatility go hand in hand. And our products reflect exactly that. We create specialist software to improve your business processes in simple-to-use steps.

Our practical solutions help businesses work smarter by reducing costs, improving cash flow and streamlining operational efficiency. We are dedicated to creating products with high levels of usability, supported by excellent resources and on-going development.



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Capture & IDR Software**



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